

Key Financials

(€mn)	2022	2023	9M23	9M24	Δ YoY
Net Interest Income	625	1,143	831	886	6.6%
Fees & Commissions	293	296	217	240	10.7%
Net Profit	561	743	639	610	(4.4%)
Total Assets	45,995	43,501	42,949	45,581	6.1%
Net Customer Credit	-	26,975	27,137	27,589	1.7%
Total Deposit	28,412	28,140	28,095	29,472	4.9%
Net Interest Margin	1.47%	2.75%	2.66%	2.79%	0.1%
Cost / Income Ratio	48.8%	33.3%	32.4%	32.5%	0.1%
NPL Ratio	5.4%	4.4%	4.7%	4.0%	(0.7%)
NPL Coverage	77.5%	84.3%	83.8%	89.1%	5.3%
Net NPL	1.2%	0.7%	0.8%	0.5%	(0.3%)
Tangible book value	-	4,104	3,764	4,705	25.0%
RoTE	19.0%	20.4%	24.3%	18.9%	(1.6%)

(1) despite an increasingly overcapitalized balance sheet with 20.7% CET1

On-track to outperform 2024 outlook

	9M24	Initial Outlook	Revised Outlook '24
Commercial Banking Income	1,127	> €1.3bn	> €1.4bn ↑
Cost-to-Income	32%	~35%	<35% ↑
CoR	32 bps	<50 bps	<50 bps ✓
Net Income	610	> €650mn	> €700mn ↑

Consistent Ratings Improvement

	2021	2022	September 2024
Fitch Deposits LT	-	-	BBB (Investment Grade)
Fitch Senior Debt LT	-	-	BBB - (Investment Grade)
Moody's Deposits LT	B2	Ba3	Baa1 (Investment Grade)
Moody's BCA	Caa1	B2 (POS Outlook)	Ba1(POS Outlook)
DBRS Issuer Rating	B (High)	B (High)	BBB (Stable)

Capital and Liquidity

%	2022	2023	9M23	9M24	Δ YoY
CET1	13.1%	18.2%	16.5%	20.7%	+420bps
Total Capital Ratio	15.4%	21.0%	19.3%	23.6%	+432bps
MREL ³	20.8%	24.4%	22.8%	31.5%	+877bps
NSFR	113%	118%	118%	119%	+1pp
Liquidity Coverage Ratio	210%	163%	136%	186%	+50pp
Loan to Deposit	83%	81%	83%	81%	- 2pp
ECB Funding €m	385	(4,246)	(1,791)	(5,080)	(3,289)

(3) 2024 ratio fully loaded

	2022	2022	9M23	9M24	Δ YTD
Market Shares²					
Overall Market Share	9.6%	9.7%	9.8%	9.3%	(0.4pp)
Active Digital Clients					
Total	61.9%	66.6%	65.2%	69.9%	+5pp
Mobile	43.1%	55.9%	54.0%	61.2%	+7pp

Other KPIs

#	2022	2023	9M23	9M24	Δ YoY
Employees	4,090	4,209	4,209	4,249	1.0%
Branches	292	290	292	291	(0.3%)
CSAT (Mortgage Loans)			84	90	6
CSAT (SME - Service)			93	95	1

(2) Market share data sources: Banco de Portugal, APS, APFIPP; 9M23 and 9M24 as of Aug-23 and Aug-24

9M 2024 Highlights

- Increased profitability RoTE of 18.9%, on increasingly overcapitalized balance sheet with FL CET1 of 20.7% (+255bps), from a solid and diversified business model with a strong corporate and low-risk retail mortgage franchises.
- Strong NII growth and Fee income, reflecting the strength of novobanco's franchise backed a growing client base. Net income of €610mn includes €30mn provision regarding the transformation process.
- Improved asset quality with further Net NPL ratio reduction to 0.5%, from both lower NPL ratio and higher coverage level. Cost of risk at 32bps, while building management overlays.
- Supported by a strong franchise, Customer deposits increased to €29.5bn (+5% YoY), and Net Customer credit increased to €27.6bn (+2.3% YTD), reaching a loan market share of 10.1%.
- Raised €1.8bn YTD of market funds (3Q24: €500mn senior preferred note), allowing the Bank to further diversify and optimize its funding sources. Strong liquidity position with 186% LCR and 119% NSFR.